

How to Use the IT Services Solution Provider Statewide Contract

Contract #: ITS43SolProv Contract Duration: 07/01/2011 to 07/01/14
MMARS #: ITS43SolProv* Options to renew: No options available
Contract Manager: Marge MacEvitt, 617-720-3121, marge.macevitt@state.ma.us
This contract contains Small Business Purchasing Program (SBPP) and Supplier
Diversity Office SDO Contractors
Last change date: 2/18/13

Contract Summary

This contract is for information technology (IT) professional services to perform fixed price projects. Hardware and commercial software licenses (for example, Microsoft Office) are not covered under this contract. It is for services only. Types of services include software and systems development, design and integration, IT planning, and Geographic Information Systems (GIS) projects.

This Contract is limited to companies with a gross annual income of more than \$2 million with at least two years of experience providing these services. ITS43 Technical Specialists is a similar contract for smaller companies.

The contract does **not** include the following types of services:

- Document scanning
- Web hosting (except for GIS applications)
- Automated network monitoring or similar services
- Equipment maintenance
- Data collection
- Standardized training courses
- Staff Augmentation (temporary staff paid on an hourly rate basis)
- **Any services that are not primarily intellectual work performed by IT professionals**

Benefits and Cost Savings

- Wide range of vendors and specialty services
- Volume discounts
- 70 vendors including many small businesses

Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

01. Cities, towns, districts, counties and other political subdivisions
02. Executive, Legislative and Judicial Branches, including all Departments

- and elected offices therein;
03. Independent public authorities, commissions and quasi-public agencies
 04. Local public libraries, public school districts and charter schools;
 05. Public Hospitals, owned by the Commonwealth;
 06. Public institutions of high education
 07. Public purchasing cooperatives;
 08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
 09. Other states and territories with no prior approval by the State Purchasing Agent required; and
 10. Other entities when designated in writing by the State Purchasing Agent.

Pricing and Acquisition Method

Pricing

There are no hourly rates associated with these contracts. At least three quotes must be requested for all new projects, by emailing at least three vendors with the specifications for the project and [requesting a quote](#). Many vendors offer substantial Prompt Pay and volume discounts – see [Vendor Listing 1](#) for this information.

Acquisition Method

The only acquisition method is fee-for-service.

How to Obtain Services

Prepare a Request for Quotes (RFQ)

At a minimum, Agencies must request quotes from at least three companies. The “Statement of Work Template” located on the Forms & Terms tab may be used as the basis for a quote request, completing only those sections where information is available prior to Vendor selection. Also, for examples of completed RFQs, please see Document Numbers RFQ_ITD_GIS_2013_01 and RFQ_ITD_GIS_2013_02. These RFQs contain language to be used if your RFQ will be posted on Comm-PASS and will use the “Bidders Forum” for addressing questions from Vendors. To locate these RFQs, follow the directions under [“Additional Information”](#) below, but substitute the above Document Numbers.

Determine RFQ Distribution

If IT Bond funds will be used, projects worth more than \$50,000 must be posted on Comm-PASS. The posting must indicate that only ITS43 Solution Providers (and other qualified Statewide Contractors, if the Agency wishes) may submit quotes.

Otherwise, you may use Vendor Listings [2](#) and [3](#) below to select companies with the appropriate qualifications to perform the project. If there are many such companies, you may consider Prompt Pay, Warranties, Volume Discounts, M/WBE status, Small Business status, or other factors in making your choices. Please see Vendor Listing [1](#) for this information.

It is NOT necessary to restrict your choice to vendors who list a specialty in the area of your project. Vendors were only allowed to select two broad specialties and 5 more specific specialty areas, and many vendors have additional specialties. Vendors are not limited to providing services in the specialty areas listed below.

Select a Vendor and Negotiate an Agreement

It is not necessary to select the lowest bid. The choice may be made based on “best value” to the Commonwealth.

Statement of Work (SOW) Template

The Statement of Work Template must be used for all engagements. It may be tailored to omit sections/terms which are not relevant or to add new sections/terms, however, Section 11.3, “Title and Intellectual Property Rights,” may not be altered without the written consent of the General Counsel for ITD (or the General Counsel’s designee).

Section 10 provides that if the Vendor will develop a capability for viewing maps and related information on an internet web site, and if that web site will display map information available through MassGIS web mapping services (e.g., parcels, orthophotos, streets, wetlands), then the Vendor is required to use MassGIS geospatial web mapping services. Agencies may not waive this requirement, but must obtain a written waiver from the Director or Assistant Director of MassGIS if the Vendor cannot or will not comply with this requirement. Contact neil.macgaffey@state.ma.us if such a waiver is needed.

Additional Contract Terms

Subcontracting

You have the right to approve any subcontracts, and the right to a copy of the subcontract.

Performance and Payment Time Frames Which Continue Beyond the Duration of the Contract

If you begin an agreement (SOW) with a Vendor at any time before the end of the ITS43 Solution Provider Contract, the SOW may be for up to three years, even if the ITS43 Solution Provider Contract will end before your SOW ends. After the ITS43 Contract ends, you may not modify the SOW to change the scope, increase the dollar amount, or extend the termination date.

Additional Information

The RFR is posted on the Forms & Terms tab. A “Vendor Information” spreadsheet includes the information shown below in the Vendor Listing in a single spreadsheet. You may find this more practical than the Listings below, since the information can be sorted and used to easily email quotes to multiple vendors.

To locate the Contract (including the Forms & Terms):

1. Go to www.comm-pass.com;
2. Select the “Search for a contract” link (near bottom of page)
3. Enter ITS43SolProv as the Document Number
4. Select the results link which appears at the top of the page indicating that 1

- contract meets the search criteria;
5. Select the View icon (eyeglasses) next to the document listed
 6. Select the "Forms & Terms" tab to access the Contract Users Guide, the "Vendor Information" Spreadsheet and the RFR.

Strategic Sourcing Services Team Members

Alison Cahill	Executive Office of Labor
Brian Boyd	Executive Office of Labor
David Wessman	Health Care Finance
Ellen Wright	Information Technology Division
Eve Hyde	Executive Office of Transportation
Maryellen Osborne	Administration and Finance
Neil MacGaffey	Information Technology Division
Paul Cabral	Executive Office of Health and Human Services
Rachelle Hersey	Administration and Finance
Stephanie Ziertan	Information Technology Division
Tomy Abraham	Department of Social Services

Vendor Listing 1 – Warranty, Volume Discount, Prompt Pay, M/WBE, Small Business

Awarded Contractors	email	Warranty Months - #	Volume Disc - \$50,000 - \$99,999	Volume Disc - \$100,000 - \$199,999	Volume Disc - \$200,000 - \$499,999	Volume Disc - \$500,000 - \$999,999	Volume Disc - \$1 million or more	PPD10	PPD15	PPD20	PPD30	Cerified M/WBE	Small Business
Abilis New England, Inc.	pdionne@abilisne.com	3	5%	5%	4%	3%	1%	4%	3%	2%	0%		
Accenture	valerie.c.armbrust@accenture.com	6	0%	0%	0%	0%	0%	2%	1%	1%	0%		
Advizex	cpalmer@advizex.com	9	5%	5%	3%	0%	0%	3%	2%	1%	1%		
Advocate	Schriml@acgltd.com	12	0%	1%	1%	1%	2%	2%	1%	0%	0%		
AECOM Technology Corporation	jeffrey.burm@aecom.com		0%	0%	1%	2%	3%	5%	5%	4%	2%		
Applied Geographics, Inc.	weaver@appgeo.com	n/a	3%	3%	5%	5%	0%	5%	4%	3%	0%		x
Applus Technologies	JPIERCE@aplustech.com	12	5%	5%	5%	5%	5%	5%	5%	5%	5%		
Berry, Dunn, McNeil & Parker (not on cc)	tmasse@bdmp.com; mfreeman@berrydunn.com	n/a	2%	3%	4%	5%	5%	2%	2%	1%	1%		
BSC Companies, Inc.	mvonwahlde@geonetics.com	12	2%	2%	3%	4%	5%	3%	3%	3%	3%		
Cambridge Systematics, Inc.	eziering@camsys.com	12	0%	0%	0%	0%	0%	1%	0%	0%	0%		
Camp Dresser & McKee Inc.	keensg@cdm.com	n/a	1%	1%	1%	1%	1%	2%	2%	2%	2%		
Capgemini Government Solutions LLC	joye.moye@capgemini-gs.com; barrie.burnick@capgemini.com	12	0%	0%	0%	0%	1%	3%	1%	1%	1%		
CBE Technologies, LLC	denis.young@cbetech.com	12	5%	5%	5%	0%	0%	5%	5%	5%	5%		
CELT Corporation	sarnoff@celtcorp.com	12	2%	4%	6%	8%	10%	3%	3%	3%	3%		x
CIBER, Inc.	sressler@ciber.com	3	0%	0%	0%	2%	5%	4%	3%	2%	0%		
CMC Americas, Inc.	yash.soni@cmc-americas.com	12	0%	0%	0%	0%	3%	5%	5%	5%	5%		
Collaborative Consulting	lharriman@collaborative.com	12	0%	0%	0%	0%	0%	3%	2%	1.5%	1%		
Computer Power Solutions	michelle@cpsiltd.com	12	5%	5%	5%	5%	5%	5%	5%	5%	5%		
Computer Sciences Corporation	pgriffin3@csc.com	6	0%	0%	0%	0%	0%	1%	0%	0%	0%		
COOLSOFT LLC	anand@coolsofttech.com; contract@coolsofttech.com contract@coolsofttech.com	12	5%	5%	5%	5%	5%	5%	5%	5%	5%		
Currier, McCabe & Associates	proposals@cma.com; tmullen@cma.com	12	5%	4%	3%	2%	1%	5%	5%	3%	0%	x	
Custom Computer Specialists (formerly Unicom)	cburton@customonline.com	n/a	0%	0%	0%	0%	0%	0%	0%	0%	0%		
DatamanUSA, LLC	CONTACT@DatamanUSA.com	12	0%	0%	0%	0%	0%	5%	5%	5%	5%	x	
Dell	Lorri.bailey@dell.com	3	0%	0%	0%	5%	7%	3%	2%	2%	1%		
Deloitte Consulting LLP	smcconathy@deloitte.com	3	0%	0%	0%	0%	0%	1%	1%	1%	1%		

Awarded Contractors	email	Warranty Months - #	Volume Disc - \$50,000 - \$99,999	Volume Disc - \$100,000 - \$199,999	Volume Disc - \$200,000 - \$499,999	Volume Disc - \$500,000 - \$999,999	Volume Disc - \$1 million or more	PPD10	PPD15	PPD20	PPD30	Cerified M/WBE	Small Business
Dynamics Research Corporation	dscanlon@drc.com	12	0%	0%	0%	0%	0%	5%	1%	1%	1%		
Eastern Research Group	linda.diamond@erg.com	12	0%	0%	0%	1%	2%	2%	1%	0%	0%		
EMA, Inc.	MAstatecontract@ema-inc.com	12	0%	0%	0%	0%	0%	2%	1%	1%	1%		
enfoTech & Consulting, Inc.	tony_jeng@enfotech.com	12	0%	0%	0%	5%	5%	5%	5%	5%	5%	x	
Environmental Systems Research Institute, Inc.	prooney@esri.com	n/a	0%	0%	0%	0%	0%	0%	0%	0%	0%		
ePlus Technology	slow@eplus.com	12	5%	5%	5%	5%	5%	5%	5%	5%	5%		
Fuss & O'Neill, Inc.	mdoyle@fando.com	n/a	5%	5%	0%	0%	0%	5%	5%	5%	5%		
Galaxy Internet Services Inc.	sandy@gis.net	12	3%	3%	3%	3%	3%	5%	5%	3%	0%		
Gartner, Inc	paul.denvir@gartner.com; liliya.akhmetova@gartner.com	n/a	0%	0%	0%	3%	5%	0%	0%	0%	0%		
GCR LTD	fcarchedi@gcrltd.com	12	0%	1%	1%	2%	4%	3%	2%	1%	0%		
Hitachi Data Systems	denise.youngberg@hds.com	n/a	5%	5%	5%	5%	5%	5%	5%	5%	5%		
HP Enterprise Services, LLC	Kenneth.leary@hp.com	12	0%	0%	0%	0%	0%	0%	0%	0%	0%		
HUB Technical Services	jlovetere@hubtechnical.com	12	1%	2%	3%	4%	5%	5%	4%	3%	2%		x
IBM	kmclaugh@us.ibm.com	3	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Integra Technology Consulting	dteplow@integratc.com	12	0%	1%	1%	3%	5%	3%	2%	1%	0%		x
Integration Partners Corporation	dnaha@integrationpartners.com	12	3%	4%	5%	5%	5%	5%	5%	5%	5%		
James W. Sewall Company	pagj@sewall.com	n/a	0%	0%	0%	0%	0%	2%	0%	0%	0%		
JANUS Associates, Inc.	patriciaf@janusassociates.com	n/a	1%	2%	2%	4%	5%	3%	2%	1%	0%	x	
Keane Inc.	james.bradford@keane.com	12	0%	1%	2%	4%	5%	5%	5%	4%	3%		
LCN, a Division of E.G. Sawyer Co., Inc.	mlieb@lcn-inc.com	12	5%	4%	3%	2%	2%	5%	4%	3%	2%		
Linium, LLC	marialana.derossi@linium.com	12	0%	1%	1%	2%	2%	5%	4%	3%	0%		
M & R Consultants Corporation	subash@mrccsolutions.com	12	2%	3%	4%	5%	5%	5%	5%	3%	3%	x	x
Marathon Deployment, a Division of Marathon Temps Tyngsboro	chowley@marathondeployment.com; deployment@marathondeployment.com	12	5%	5%	5%	5%	5%	5%	5%	5%	5%		
MAXIMUS	richardsankey@maximus.com	12	0%	0%	0%	0%	3%	5%	5%	5%	5%		
Microsoft Corporation	dgallagh@microsoft.com; dreilly@microsoft.com; rstevens@microsoft.com	3	0%	0%	0%	0%	0%	0%	0%	0%	0%		
MX Consulting Services, Inc.	gkavgic@mxcsi.com	12	5%	5%	5%	0%	0%	5%	5%	5%	5%		x

Awarded Contractors	email	Warranty Months - #	Volume Disc - \$50,000 - \$99,999	Volume Disc - \$100,000 - \$199,999	Volume Disc - \$200,000 - \$499,999	Volume Disc - \$500,000 - \$999,999	Volume Disc - \$1 million or more	PPD10	PPD15	PPD20	PPD30	Cerified M/WBE	Small Business
NWN Corporation	aday@nwnit.com	12	3%	4%	5%	5%	5%	5%	5%	5%	5%	x	
Ockers Company	jjhouser@ockers.com	12	5%	5%	5%	5%	5%	5%	5%	5%	5%		x
PenBay Solutions	rkoochagian@penbaysolutions.com	n/a	0%	1%	2%	3%	4%	3%	2%	2%	1%		
Policy Studies Inc.	bshea@policy-studies.com	6	0%	0%	0%	0%	1%	2%	1.5%	1%	0%		
Public Consulting Group, Inc.	mtate@pcgus.com	12	0%	0%	0%	0%	0%	5%	5%	5%	5%		
RetroFit Technologies	kconnor@retrofit.com	12	4%	0%	0%	0%	0%	4%	3%	3%	2%		
Revenue Solutions, Inc.	jhuber@rsimail.com	12	0%	0%	0%	0%	1%	3%	3%	3%	3%		
Rutter Networking Technologies, Inc.	dkoellmer@Rutter-net.com	12	5%	5%	5%	5%	5%	5%	5%	5%	5%		x
Science Applications International Corporation (SAIC)	Anne.I.white@saic.com	3	0%	0%	0%	0%	1%	2%	2%	2%	2%		
T4G Limited	Nichol.Radcliffe@T4G.com	12	5%	5%	5%	5%	5%	5%	5%	5%	5%		
Tallan, Inc.	Bernard.Lidestri@Tallan.com	4	3%	3%	3%	5%	5%	5%	5%	5%	5%		
Tighe & Bond, Inc.	NCNorton@tighebond.com	n/a	1%	3%	4%	5%	5%	4%	3%	2%	1%		
Trigyn Technologies, Inc.	Tom.Gordon@Trigyn.com	12	5%	5%	5%	5%	5%	5%	5%	5%	5%		
Unisys Corporation	Daniel.Renz@Unisys.com	6	5%	5%	5%	5%	5%	5%	5%	5%	2%		
Verizon Business Network Services Inc. on behalf of MCI Communications Services Inc.	Diana.m.kresien@verizon.com	12	5%	5%	5%	5%	5%	0%	0%	0%	0%		
Windsor Solutions	craig_austin@windsorsolutions.com	6	5%	5%	5%	5%	5%	5%	5%	5%	5%		
Xerox Corporation	timothy.reedy@acs-inc.com	6	0%	0%	0%	0%	0%	1%	1%	1%	1%		
xfact inc	amit@xfact.com	12	5%	5%	5%	5%	5%	2%	2%	1%	1%		x

Vendor Listing 2 – Evaluated Specialties

The four broad specialty areas below were evaluated by the Strategic Sourcing Team. To qualify, Vendors provided detailed descriptions of three projects in a specialty, including scope and outcome, with client references for each project. Vendors could apply for at most two specialties. Vendors are NOT limited to providing services in their qualified specialty areas.

For contact, prompt pay, warranty, M/WBE status, and Small Business status, please see [Vendor Listing 1](#).

Awarded Contractors	email	Software and Systems Development - Evaluated Specialty	Systems Integration / Networking - Evaluated Specialty	Systems Planning - Evaluated Specialty	Geographic Information Systems (GIS) - Evaluated Specialty
Abilis New England, Inc.	pdionne@abilisne.com	x			
Accenture	valerie.c.armbrust@accenture.com	x	x		
Advizex	cpalmer@advizex.com		x		
Advocate	Schriml@acgltd.com		x		
AECOM Technology Corporation	jeffrey.burm@aecom.com				x
Applied Geographics, Inc.	weaver@appgeo.com				x
Applus Technologies	JPIERCE@applus-tech.com	x	x		x
Berry, Dunn, McNeil & Parker	tmasse@bdmp.com; mfreeman@berrydunn.com			x	
BSC Companies, Inc.	mvonwahlde@geonetics.com	x			x
Cambridge Systematics, Inc.	eziering@camsys.com	x			x
Camp Dresser & McKee Inc.	keensg@cdm.com			x	x
Capgemini Government Solutions LLC	joye.moye@capgemini-gs.com; barrie.burnick@capgemini.com	x	x		
CBE Technologies, LLC	Denis.young@cbetech.com		x	x	
CELT Corporation	sarnoff@celtcorp.com		x		
CIBER, Inc.	sressler@ciber.com	x			
CMC Americas, Inc.	yash.soni@cmc-americas.com	x	x		
Collaborative Consulting	lharriman@collaborative.com	x		x	
Computer Power Solutions	michelle@cpsiltd.com	x			
Computer Sciences Corporation	pgriffin3@csc.com		x		
COOLSOFT LLC	anand@coolsofttech.com; contract@coolsofttech.com contract@coolsofttech.com	x			
Currier, McCabe & Associates	proposals@cma.com; tmullen@cma.com	x	x		
Custom Computer Specialists (formerly Unicom)	cburton@customonline.com				

Awarded Contractors	email	Software and Systems Development - Evaluated Specialty	Systems Integration / Networking - Evaluated Specialty	Systems Planning - Evaluated Specialty	Geographic Information Systems (GIS) - Evaluated Specialty
DatamanUSA, LLC	CONTACT@DatamanUSA.com	x			
Dell	Lorri.bailey@dell.com	x			
Deloitte Consulting LLP	smcconathy@deloitte.com	x		x	
Dynamics Research Corporation	dscanlon@drc.com	x			
Eastern Research Group	linda.diamond@erg.com	x			
EMA, Inc.	MAstatecontract@ema-inc.com		x		
enfoTech & Consulting, Inc.	tony_jeng@enfotech.com	x			
Environmental Systems Research Institute, Inc.	prooney@esri.com				x
ePlus Technology	slow@eplus.com		x		
Fuss & O'Neill, Inc.	mdoyle@fando.com				x
Galaxy Internet Services Inc.	sandy@gis.net		x		
Gartner, Inc	Paul.denvir@gartner.com; liliya.akhmetova@gartner.com			x	
GCR LTD	fcarchedi@gcrltd.com	x		x	
Hitachi Data Systems	denise.youngberg@hds.com			x	
HP Enterprise Services, LLC	Kenneth.leary@hp.com	x	x		
HUB Technical Services	jlovetere@hubtechnical.com		x	x	
IBM	kmclaugh@us.ibm.com		x		
Integra Technology Consulting	dteplow@integratc.com	x			
Integration Partners Corporation	dnaha@integrationpartners.com		x		
James W. Sewall Company	pagj@sewall.com				x
JANUS Associates, Inc.	patriciaf@janusassociates.com			x	
Keane Inc.	james.bradford@keane.com	x			
LCN, a Division of E.G. Sawyer Co., Inc.	mlieb@lcn-inc.com		x		
Linium, LLC	marialana.derossi@linium.com		x		
M & R Consultants Corporation	subash@mrccsolutions.com	x			
Marathon Deployment, a Division of Marathon Temps Tyngsboro	chowley@marathondeployment.com; deployment@marathondeployment.com	x			
MAXIMUS	richardsankey@maximus.com	x	x		
Microsoft Corporation	dgallagh@microsoft.com; dreilly@microsoft.com; rstevens@microsoft.com	x			

Awarded Contractors	email	Software and Systems Development - Evaluated Specialty	Systems Integration / Networking - Evaluated Specialty	Systems Planning - Evaluated Specialty	Geographic Information Systems (GIS) - Evaluated Specialty
MX Consulting Services, Inc.	gkavgic@mxcsi.com	x	x		
NWN Corporation	aday@nwnit.com	x	x		
Ockers Company	jjhouser@ockers.com		x		
PenBay Solutions	rkoochagian@penbaysolutions.com				x
Policy Studies Inc.	bshea@policy-studies.com	x			
Public Consulting Group, Inc.	mtate@pcgus.com		x	x	
RetroFit Technologies	kconnor@retrofit.com		x	x	
Revenue Solutions, Inc.	jhuber@rsimail.com	x			
Rutter Networking Technologies, Inc.	dkoellmer@Rutter-net.com		x	x	
Science Applications International Corporation (SAIC)	Anne.l.white@saic.com	x		x	
T4G Limited	Nichol.Radcliffe@T4G.com	x			
Tallan, Inc.	Bernard.Lidestri@Tallan.com	x			
Tighe & Bond, Inc.	NCNorton@tighebond.com				x
Trigyn Technologies, Inc.	Tom.Gordon@Trigyn.com	x			
Unisys Corporation	Daniel.Renz@Unisys.com	x	x		
Verizon Business Network Services Inc. on behalf of MCI Communications Services Inc.	Diana.m.kresien.gibbons@verizon.com		x	x	
Windsor Solutions	craig_austin@windsorsolutions.com	x			
Xerox Corporation	timothy.reedy@acs-inc.com	x			
xfact inc	amit@xfact.com	x			

Awarded Contractors	Architecture Services	Business Continuity Planning Svcs	Business Process Mgmt Svcs	Cloud Computing	Electronic Content Mgmt Consulting	Electronic Forensics	Enterprise Resource Planning (ERP) Consult	Geographic Info Syst (GIS)	Independent Verification and Validation Svcs	Information Security Svcs	Network Planning Svcs	Software Development	Software Systems Support	Systems Integration Services	Systems Planning Services	Technology Courseware Development	Telecommunications Auditing	Telecommunications Svcs	Usability Svcs	Virtualization	Wireless Applications
Abilis New England, Inc.			x									x		x	x						
Accenture															x						
Advizex	x	x												x	x					x	
Advocate	x										x				x			x	x		
AECOM Technology Corporation								x				x			x						x
Applied Geographics, Inc.	x							x				x			x						
Applus Technologies											x			x							x
Berry, Dunn, McNeil & Parker			x				x		x	x					x						
BSC Companies, Inc.	x		x					x				x			x						
Cambridge Systematics, Inc.								x				x	x	x					x		
Camp Dresser & McKee Inc.							x	x				x			x						x
Capgemini Government Solutions LLC	x		x		x		x		x												
CBE Technologies, LLC				x							x							x		x	x
CELT Corporation			x	x			x				x			x							
CIBER, Inc.	x				x		x						x	x							
CMC Americas, Inc.	x				x		x				x					x					
Collaborative Consulting	x		x									x		x	x						
Computer Power Solutions			x	x									x	x	x						
Computer Sciences Corporation																					
COOLSOFT LLC				x	x							x	x	x							
Currier, McCabe & Associates	x						x					x	x	x							
Custom Computer Specialists		x												x	x					x	x
DatamanUSA, LLC							x	x				x	x	x							
Dell																					
Deloitte Consulting LLP			x		x		x		x					x							
Dynamics Research Corporation									x		x	x	x	x							
Eastern Research Group				x	x			x				x	x								



EMA, Inc.		x	x				x	x							x						
enfoTech & Consulting, Inc.				x								x	x	x							x
Environmental Systems Research Institute, Inc.	x			x				x				x		x							
ePlus Technology				x										x				x		x	x
Fuss & O'Neill, Inc.								x													
Galaxy Internet Services Inc.	x									x	x			x				x			
Gartner, Inc	x	x	x		x				x												
GCR LTD		x	x						x						x				x		
Hitachi Data Systems	x										x			x	x					x	
HP Enterprise Services, LLC		x						x							x						
HUB Technical Services										x	x			x	x						x
IBM				x	x		x			x				x							
Integra Technology Consulting	x			x			x						x								x
Integration Partners Corporation										x				x	x			x		x	
James W. Sewall Company								x													
JANUS Associates, Inc.		x		x		x			x	x											
Keane Inc.									x			x	x	x	x						
LCN, a Division of E.G. Sawyer Co., Inc.		x									x							x			x
Linium, LLC	x		x	x								x			x						
M & R Consultants Corporation					x							x	x	x		x					
Marathon Deployment	x			x	x							x	x								
MAXIMUS			x						x				x	x	x						
Microsoft Corporation	x				x							x			x					x	
MX Consulting Services, Inc.	x									x	x			x						x	
NWN Corporation			x		x							x		x						x	
Ockers Company				x							x				x			x		x	
PenBay Solutions								x				x		x	x						
Policy Studies Inc.			x		x							x		x	x						
Public Consulting Group, Inc.			x						x			x		x	x						
RetroFit Technologies	x									x	x			x	x						
Revenue Solutions, Inc.			x									x	x	x	x						
Rutter Networking Technologies, Inc.		x		x						x				x						x	

Science Applications International Corporation (SAIC)	x									x	x	x		x							
T4G Limited		x			x							x	x								x
Tallan, Inc.	x				x							x		x					x		
Trigyn Technologies, Inc.					x		x					x	x	x							
Unisys Corporation	x		x							x		x		x							
Verizon Business Network Services		x	x	x						x										x	
Windsor Solutions			x					x				x		x	x						
Xerox Corporation					x								x								
xfact inc	x		x									x		x							

Vendor Listing 3 – Additional Specialties (Not Evaluated)

In addition to the evaluated specialty areas in [Vendor List 2](#), Vendors could identify an additional five specialties. These were not evaluated, but serve as a guide to those additional areas the vendors believe are their strengths.